

KABEL

FINANCIAL SERVICES

OUR STORY

OUR FUTURE

“As we step forward into the future as one united team, we are forthright in stating that **our clients** and their financial success remain our highest priority”

THE KABEL STORY

In July 2016, Irene Kay, former Director and Shareholder of Lifestyle Financial Services, proudly announced the launch of Kabel Financial Services - a merger with Jossel Ginsburg of Ginsburg Financial Services.

The launch of Kabel was part of a resolute commitment to remain a privately owned family business, where we are able to nurture the genuine working relationships we have built between our personal and corporate clients and within our team of dedicated advisers.

EXPERIENCE MATTERS

With a combined 50+ years experience, Irene and Jossel are both influential and recognised advisers in the financial industry, with large personal and corporate client portfolios. Both advisers have personally helped each of their clients navigate market volatility and uncertain or changing circumstances through each stage of their life. Irene and Jossel provide a level of service that is much more than just financial, empowering their clients to make smart financial decisions through the reassurance of trusted advice and unlimited access to a dedicated team.

Under the guidance of Irene and Jossel, Kabel's management include Tim Egger and Denise Bell. Tim and Denise have been friends since university and have supported Irene for over 15 years and Jossel for 3 years. Tim, Certified Financial Planner was a key contributor to the growth of Lifestyle from 2001, through building efficient business processes and as a Lead Adviser. Denise, who is also Irene's daughter, recently joined the team as a Certified Financial Planner and Chartered Accountant. She has over five years experience

providing financial advice in Asia, primarily working with Australian and British expatriates regarding offshore wealth management in areas of global investment, tax and repatriation advice.

OUR COMMITMENT

Prior to launching Kabel, Lifestyle Financial Services built a strong, experienced support team to ensure all clients would have access to more than one qualified adviser, familiar to them, at all times. This benefit became an integral part of the business value proposition. Kabel continues this tradition and has retained a number of former Lifestyle employees, both advisers and support staff.

Kabel's company structure, and family focused succession plan ensures clients will be continually guided in the future, not just by Irene and Jossel, but by Tim and Denise, the next generation of financial advisers who share the same commitment, passion and care for our clients.

A NOTE TO OUR CLIENTS

We take this opportunity to thank all the clients who have referred us over the years, making Kabel the mature and successful financial planning practise it is today.



www.kabel.com.au